

*Wouldn't it be nice to get the newsletter // Then we wouldn't have to wait so long  
To get a few new wines from Unti Vineyards // By the time it comes they might be gone*

**ITALIAN SUMMER**

I know. I'm a little slow getting these #\*@%\*# newsletters out. It seems like something always distracts me. Little things, like getting married to a guacamole queen, or my older daughter graduating high school, or having both of my daughters play a jazz concert opening for legendary bassist Ron Carter. I'm looking forward to some normalcy in my life, where we go to Santa Cruz to see Jackie Greene and Eric Lindell with my cousins.

We are calling this newsletter *Italian Summer*, featuring our 2013 Cuvée Blanc (Vermentino blend), 2013 Fiano and 2012 Segromigno. It is your chance to live vicariously through our wines. So, pop the cork, fire up the wood burning pizza-oven, and put on the music of The Sunny Boys, a group who refers to themselves as the Italian Beach Boys cover band—on vinyl of course. Hey honey, is that that Positano or Ischia?



*Wish they all could be Cal-Italian wines!*

**2013 CUVÉE BLANC** — *“You didn't even call me by my name”*

This is CB 7 (our seventh vintage of making Cuvée Blanc), and apparently the wine is so good, we are sticking with the schlocky name.

After working with Vermentino, Grenache Blanc and Picpoul for 7 vintages, we are convinced the blend is better than any separate part. Grenache Blanc has texture with intense apple aromas and flavors; Vermentino is floral and Picpoul is the wine world's version of dry lemonade. Grown in Dry Creek Valley all of these wines have a mineral flavor aspect, and vibrant acidity. The combination of the fruit and floral aromas with crisp acidity, defines the wine's personality, as it is grown in our vineyards.

This 2013 has a bit more richness than our 2012, yet the wine retains the spine of acidity making it ideal with our favorite food, Raw Oysters (Flowers of the Sea) pristinely shucked at the *Salt Water Oyster Depot* in Inverness. The wine is already a bit more forward at this stage than the '12 was at this time last year. Perfect Summer wine!

**44 % VERMENTINO 40% GRENACHE BLANC 16% PICPOUL**  
**490 CASES PRODUCED \$25/BTL \$20 /BTL WHEN PART OF A MIXED CASE PURCHASE**

**2013 FIANO**

In the words of Ian D' Agata, author of a fantastic new book called *Native Wine Grapes of Italy*, “I think Fiano may well be Italy's greatest native white wine grape.” He is not wrong.

Fiano is a small-berried golden grape that produces a wine with both rich texture and firm acidity. The wine has richness and texture even though it was not fermented or aged in oak. I love that.

In 2013, our Fiano ripened faster than we expected, which is evident in this wine's honey and pear flavors. We felt it need a little firming up, so we blended 25% Vermentino for added freshness and acidity. Time for some Amalfi seafood!

**75 % FIANO 25% VERMENTINO**  
**160 CASES PRODUCED \$25/BTL \$20 /BTL WHEN PART OF A MIXED CASE PURCHASE**

**2012 SEGROMIGNO**

Might as well get used to hearing accolades describing the 2012 vintage, and how we really can't come up with any specific explanation for it, other than it was a nice moderate growing season, where nothing went wrong—a stark contrast to 2011.

All of our Sangiovese lots in 2012 were dark, fruity and fairly full-bodied. And our 2012 Montepulciano is, as Miles Davis would have described, simply the baddest wine we've ever made from this variety. (Miles would have included a few choice modifiers we can't repeat here.)

This means the 2012 Segromigno is a serious version of an unpretentious Sangiovese-based wine. It is definitely my favorite vintage for this Italian-style blend, worthy of aging at least 2 to 5 years.

**76 % SANGIOVESE 24% MONTEPULCIANO**  
**1,145 CASES PRODUCED \$28/BTL \$22.40/BTL WHEN PART OF A MIXED CASE PURCHASE**

UNTIVINEYARDS  
 PO BOX 1899  
 HEALDSBURG, CA 95448

NEWSLETTER 47: SUMMER 2014

**PRESORTED  
 FIRST CLASS  
 US POSTAGE  
 PAID  
 AD-VANTAGE  
 MARKETING**

**UNTI** 2013 CUVÉE BLANC  
 VINEYARDS 2013 FIANO  
 DRY CREEK VALLEY 2012 SEGROMIGNO

**Conveniently order through our secure store page  
 www.Untivineyards.com or, call us at 707-433-5590  
 or fax this form to 707-433-5591, or mail this form to  
 Unti Vineyards PO BOX 1899, Healdsburg, California 95448.**

Date \_\_\_/\_\_\_/\_\_\_

Shipping Information

Residence (add \$4 /box)  Or Business

Name: \_\_\_\_\_

c/o Business: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_ DOB Req'd for GA, HI, ID, IN, KS, MI, OH, WI \_\_\_/\_\_\_/\_\_\_

Zipcode: \_\_\_\_\_

Phone # \_\_\_\_\_

Email: \_\_\_\_\_

Payment Information:

Charge to Credit Card Below  or Check enclosed

VISA/MC/AMEX # \_\_\_\_\_

Ex. Date: \_\_\_\_\_ VER # \_\_\_\_\_

Signature: \_\_\_\_\_

Billing Address (if diff. from above) \_\_\_\_\_

*Purchasers must be 21 or older. An adult signature will be required  
 at delivery. Shipping only to states permitted by law.*

**\*THROUGH OCTOBER 1, 2014 RECEIVE 20% OFF SELECT NEW RELEASE WINES  
 MARKED WITH AN \*ASTERISK WHEN PART OF A MIXED CASE PURCHASE**

*2013 Cuvée Blanc	QTY#	@ \$25 =	
*2013 Fiano		@ \$25 =	
*2012 Segromigno		@ \$25 =	
2013 Rosé		@ \$23 =	
2012 Barbera		@ \$30 =	
2011 Sangiovese		@ \$40 =	
2011 Zinfandel		@ \$28 =	
2011 Syrah		@ \$28 =	
2011 Syrah Benchland		@ \$40 =	
		SUBTOTAL =	
(Discounts: 6-11 bottles=5%, 12-23=10%, 24+=20%)		DISCOUNTS =	
		New SUBTOTAL =	
(Taxes: CA = 8.25 %)	Call for other state tax rates	TAXES =	
(use shipping chart)		SHIPPING =	
		TOTAL =	

**BUSINESS ADDRESS SHIPPING RATES**

STATE	6 PACK BOX	12 PACK CASE
NORTHERN CAL.	\$14 - GROUND	\$19 - GROUND
So. CA, AZ, CO, ID, NM, NV, OR, WA, WY	\$17 - GROUND \$28 - 3 DAY \$34 - 2 DAY	\$25 - GROUND \$47 - 3 DAY \$56 - 2 DAY
IA, MO, ND, MI, MN, TX	\$21 - GROUND \$39 - 3 DAY \$51 - 2DAY	\$33 - GROUND \$67 - 3 DAY \$81 - 2 DAY
CT, DC, FL, GA, IL, IN, LA, MD, ME, NC, NH, NY, OH, RI, TN, VA, WI	\$23 - GROUND \$44 - 3 DAY \$55 - 2 DAY	\$38 - GROUND \$75 - 3 DAY \$91 - 2 DAY
AK, HI	\$65 - 2 DAY	\$100 - 2 DAY

**ADD \$4 / BOX IF SHIPPING TO A RESIDENTIAL ADDRESS  
 PLEASE CALL UNTI IF YOUR STATE IS NOT LISTED**